



Title: Head of FinTech Delivery Panel  
Reports to: COO, Tech City UK  
Location: London-based

### **About Tech City UK**

Launched by the UK Prime Minister David Cameron in 2010, Tech City UK supports digital entrepreneurship across the nation, with regional bases in London and Northern England.

Our aim is to help accelerate the growth of promising digital businesses in the UK. We do this by focusing on three areas:

1. Lifecycle Programmes - running programmes that help digital start ups through every stage of their maturity – from seed to IPO or trade sale;
2. Digital Skills Gap – we are closing the digital skills gap by creating products and services that make a measurable difference;
3. Thought Leadership & Advocacy – using data, intelligence and connections with the community, we are able to create reports and events that mark us a thought leader in creating digital ecosystems

The culture is one of a start up with a lean mentality. We aim to be agile, transformative and authentic in our day-to-day operations.

### **The Fintech Delivery Panel**

The UK FinTech Delivery Panel was announced by the Economic Secretary to the Treasury at the Innovate Finance Global Summit in April 2016 following the recommendation made by the EY benchmarking report undertaken for HM Treasury. The Panel's purpose is to identify the key collaborative initiatives that are currently in the pipeline for UK FinTech that will make a significant difference to the domestic UK FinTech landscape and work to accelerate their time-to-market. To do this, the panel will look ahead to the end of the Parliament and set out its vision for the UK FinTech landscape.

### **Main Duties & Responsibilities**

As Head of the Fintech programme you will provide a clear and detailed plan for the delivery of the Fintech Panel. A successful candidate will have to be experienced in the Fintech sector, be used to working with high calibre Fintech startups and industry experts, be fast, flexible, organized and a motivated individual with a can-do attitude.

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You will be ambitious and enjoy working within a small, entrepreneurial environment. As Head of the Fintech programme you will need to be creative and work independently ensuring that the panel delivers its recommendations effectively and follow up with relevant stakeholders.

### **The Challenge of the Role**

- Ensuring that the Fintech panel is effectively and successfully implemented
- Identifying the problems that are holding up the pipeline of FinTech initiatives (both within the industry and government) and bringing these to the attention to panel members ahead of each session
- Facilitating the panel's engagement with FinTechs on the ground on a regular basis, all the while building strong relationships with these FinTech companies as well as with industry experts in order to help address the FinTech sector's growth objectives.
- Support/ drive forward business development FinTech activities which includes managing the coordination of the Fintech panel, generating proposition collateral, identifying opportunities for the Fintech panel and facilitating delivery of panel recommendations
- Growing out the Fintech programme and implementing a structure for the wider Fintech community to be able to feed in their recommendations to the central panel

### **Essential skills and experience**

- Over 5 years experience working in the Fintech sector (at a startup or at industry level)
- Passion for and knowledge of Fintech and the UK ecosystem
- Existing relationships in the Fintech ecosystem
- Experience with individuals of varying levels of seniority (including CEO's, Government officials and recognised industry experts)
- Experience with stakeholder management (both internal and external)
- Experience of managing small teams
- Comfortable leading and managing conversations with industry leaders
- Research and critical thinking/analytical skills
- Able to adapt style to operate successfully in both small company / entrepreneurial and corporate modes to influence internally and externally
- Effective communicator, capable of presenting complex or novel ideas to non-technical audiences-



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- Strategic thinker with proven experience in identifying, nurturing and executing new ideas
- Proactive and entrepreneurial
- Multi-talented with the ability to work autonomously, take on new projects and develop new skills in a fast-pace environment
- Used to working under pressure/against tight deadlines
- Experience at a FinTech startup, top tier investment bank (ideally around innovation) or within the financial services practice of a top consulting firm preferred

### **Contact Details**

If you are interested, please send your CV and a covering note explaining your suitability for the role to [jobs@techcityuk.co.uk](mailto:jobs@techcityuk.co.uk). No agencies please. Tech City UK is an equal opportunities employer. Job applicants may be asked to provide evidence of their ability to work and live in the country where the role exists.